



PROPELLA CONSULTING GROUP

YOUR HOLISTIC PARTNER FOR WORTHWHILE TALENTS



“A leader is only as good as their team, and at Propella we value each member of our team”,

Manish Ballani
CEO

The dream to be a part of the Top Management is a hardcore aspiration of every professional. A C-Suite delegate requires a ton of experience and intuitive skills - to handle myriad challenges while making favourable decisions. Companies need a streamlined search method to churn out the proper skillset and hire the right man for the job; this is where Propella comes in. An internationally acclaimed recruitment consultant, Propella is known for its commitment to client satisfaction and quality, which bestows them with repeat business and paves the way for long term relationships. It's bundled with a team of remarkable consultants who delivers consistent results helping the Company uphold excellence.

WHY CHOOSE PROPELLA?

Understanding the shift in recruitment practices, Propella drives its expertise in 4 areas - Executive Search, Senior Management Search, Mid-Management Search and Turnkey Project search/Greenfield projects. A company is as functional as its leaders and Propella provides accomplished leaders/CXOs, and assists clients in building high-performing teams. Its solutions reflect the values of Integrity, Passion, Client Commitments, Team Work and Accountability. It has a customized approach fitting to any operational process and adroit consultants, who keep the Company as an ideal choice for leadership mandates and turnkey projects. For its Greenfield projects, the Company handpicks a team tailored to the client's needs, which is led by a principal consultant.

The integrated approaches curate 90% of its assignments from repeat clients and referrals. Its consultants are trained with best-in-class practices to and every consultant is individualised to one sector. The Company has a very niche clientele and nurturing them helps in deeper penetration of the market. It takes its relationships very seriously and the exclusive approaches help in eyeing a diverse network of candidates. Its vision resides in crafting new ways to bring value to its clients and help them elevate into market leaders.

THE MAN AT THE HELM

Propella was founded by Manish Ballani and has been its driving force ever since. Manish is an enthusiastic and fun-loving entrepreneur who believes in sustaining progress upon customer loyalty and satisfaction. He started his career through leadership hiring in Sydney, Australia. In the next 5 years, he amassed an extensive international background in hiring leaders across the APAC region. Afterwards, in 2009, he moved to Mumbai and launched his paramount entrepreneurship, Propella. Initially, Propella was into Leadership Hiring, but with time and progress, the Company added Recruitment Process Outsourcing and HR Outsourcing in its repertoire.

From there on, Manish laid the inception of several brands and companies, which bore rich fruits equally. He is known as a propellant and solution-focused individual who can scale a company, while continuing to provide high-quality services to its customers. When asked, how Propella can drive the growth of organisations, he replied comprehensively,

“If you happen to be a CEO or HR Head of a company - be rest assured that your perfect talent partner is right here. We cater to all industries and have different vertical heads who understand your business and its technicalities and can provide effective solutions. If you are an entrepreneur, we are basically your one-stop shop for all your human resource needs. If you are a senior professional - looking for a change, please connect with us and your candidature will be represented with utmost professionalism and confidentiality. And last but definitely not the least, if you happen to be a strategic consultant willing to earn more recognition, please connect with us and it will be a pleasure to meet you and have you as a part of our exclusive team.”

DISTINCT FEATURES THAT GIVES AN EDGE

Propella's exclusive offerings are synchronized to every company's individual requirements. The Company aligns with the goals and objectives of its clients, comprehends their key pain points to procure a quick tailored solution. Consequently, the Company offers flexible payment options to ease client's cash flow problems. Propella presents itself as a strategic advisor to clients. Very often, client's remain ambiguous about their precise needs. For that, Propella has developed a systemic probing process, which nails down their own requirements to perfection, while carrying out the search process, with extreme clarity. From there, its league of adept consultants scramble the market place and churn out the most effective solution for clients.

“We have a 92% hit rate for candidate selection from our 1st set of candidates shared with our customers”,
asserts a proud Manish.

Recently they have set up a new division that oversees end-to-end management of Human resources, including HR operations, Compliances, HR systems as well as the dynamic aspects of HR.

TURNKEY PROJECT SEARCH/ GREENFIELD PROJECTS

When an MNC plans on establishing its operations in India, the company seeks consultation on - market scenarios, work culture, Prevailing salary brackets, performance scale and A time-sensitive but effective workforce solution. Needless to say, they require a streamlined strategy that oversees all these matters and still provides the best executive and mid-management talents that can kick off any Greenfield project. Building upon that, Propella functions on strict timelines to conclude multiple hiring requirements while maintaining its unmatched quality and efficiency. Its search systems and the operational process will guarantee the most skilled talents in the marketplace. Its team on board works in collaboration as a dedicated team for the successful completion of every project.

A MILIEU OF PROGRESS

“Just like any other entrepreneur, I have made certain decisions that went both ways. We have celebrated our success and learnt from our mistakes”, this profound thought from the CEO motivates everyone at Propella to actively impart better solutions.

Propella has marshalled a talented team of consultants, to ensure lucrative results for clients and the Company. Team members are put through methodical and intensive training programs to develop their skills while aligning with the core values. Propella has also incorporated many best-in-class innovations to craft high-octane solutions. The innovations keep them on track with deadlines and build awareness towards trends and technologies. Since it works on tight KRAs and KPIs, Propella provides its talents with the necessary environment, tools and skill-sets to translate their efficiency into turnaround for clients. The team also impart in ameliorating the work culture and the modus operandi. In addition to training and resources, the team is handed daily coaching sessions to keep them motivated and focused whilst building a WINNING MINDSET!

The common point that connects and nurtures this ecosystem is Manish. Unlike other leaders, he perceives leadership not just as a privilege to create job opportunities, but as an accountability towards well-being and constant improvement of his team. This creates an environment for the team to thrive and reach new heights of success.